

Vodacom at a glance

We serve
237 million
customers
across our
markets

Served
103 million
financial
services
customers

Our market
capitalisation was
R300 billion
as at 31 March 2026

Vodacom is
65.1%
majority owned by Vodafone,
one of the world's largest
telecommunications companies

We are listed
on the
**JSE and
A2X**

How we create value

Our purpose-driven approach to value creation

Our technological solutions connect customers across our African footprint to the world. Connectivity paves the way for a better future by providing access to digital and financial services. Underpinned by our strategy – the System of Advantage – our knowledge, extensive presence and scale enable us to play a crucial part in the continent's socioeconomic development, addressing challenges like inequality, unemployment and poverty.

Governance oversight

Sound governance and acting ethically, lawfully and with integrity form a critical part of sustainable value creation and our long-term success.

GOV Read more about our governance oversight in our **corporate governance report**

Where we create value

Population of 596m
across our **eight** markets

	Customers (million)	Ownership
1 South Africa	46.1	100%
2 Egypt	52.5	55%
3 DRC	26.1	51%
4 Lesotho	1.7	80%
5 Mozambique	11.6	85%
6 Tanzania	27.7	75%
7 Ethiopia	13.6	6%
8 Kenya	57.9	35%
Group	237.3	

Read more about our business and footprint on page 5

Our purpose pillars

Empowering people

We aim to bridge the digital divide and help people to benefit from financial inclusion

Protecting the planet

We want to help protect the planet and enable our customers to do the same

Maintaining trust

We aim to maintain and enhance trust through responsible business practices

Our operating context

Material matters

Page 6

Understanding our operating context is a key factor in determining our material matters

- MM 1** Network, technology and environmental resilience
- MM 2** Ethical leadership and strategic execution
- MM 3** Industry dynamics
- MM 4** Stakeholder value creation
- MM 5** Economic and political landscape and impact

How integrated thinking supports our purpose

To connect for a better future

Our strategy

Vision 2030 strategic ambitions

- 1 Differentiate with customer experience
- 2 Innovate for growth
- 3 Invest in strategic enablers

Our capitals

Our ability to harness the resources and relationships that make up the **six capitals** impacts our value creation potential. The interaction between our capital inputs, business activities and resulting capital outputs and outcomes is outlined in our business model

Read more about how the capitals impact our purpose and strategy on page 45

The need for agility

Our success depends on adapting to and positively influencing our operating context.

Read more about our operating context in the following sections:

Hot topics and emerging risks

Page 36

- Leveraging demographic shifts in Africa
- Navigating political developments, electoral dynamics and operational risk
- Managing economic conditions amid regional conflicts
- Leveraging AI and emerging technologies
- Supporting customer data privacy and protection, cyber security and trust
- Scaling technology through partnerships, sharing and new sources of funding
- Increasing connectivity while managing our network resilience and climate transition plan
- Growing fibre footprint through strategic partnerships
- Please Call Me legal resolution
- Proposed acquisition of controlling interest in Safaricom

Our principal risks and opportunities

Page 29

- 1 Cyber threat
- 2 Unstable economic and market conditions
- 3 Energy resilience and impact on environment
- 4 Supply chain disruption
- 5 Taxation, regulatory and compliance pressures
- 6 Technology failure and future readiness
- 7 Financial services platform resilience
- 8 Market disruption
- 9 Execution of strategic projects for future growth
- 10 Spectrum and licensing

Milestone transactions in FY2026



Finalised Maziv acquisition

Announced the pending acquisition of an additional 20% stake in Safaricom, representing control

What success looks like as our strategy evolves

Vision 2030

Page 21

Strategic priorities	2030 targets (▲ = upgraded targets)
2030 S1 Customer loyalty	→ NPS leadership in all markets 275 million customers ▲
2030 S2 Market leadership	→ Market leader in connectivity, with smartphone penetration >75%
2030 S3 Beyond connectivity	→ Contribution of beyond mobile services towards 30% of service revenue
2030 S4 Digital and financial services inclusion	→ 130 million financial services customers ▲
2030 S5 Our people	→ 50% female executives^
2030 S6 AI-powered operations and technology leadership	→ Network NPS leadership
2030 S7 Sustainable market structures	→ Double-digit EBITDA growth

^ Except for Ethiopia

Key capital data points

Page 45

FC Financial capital	IC Intellectual capital
Return on capital employed (ROCE) 27.5%	Mobile money transaction value US\$525.6 billion
MC Manufactured capital	NC Natural capital
Network sites 50 396	GHG emissions per terabyte of data reduced by 22%
SRC Social and relationship capital	HC Human capital
Total taxes paid R39.3 billion	Africa's top employer 3rd consecutive year